

## **Anchor Ingredients**

Sue Nelson Holter, Director of HR  
5181 38<sup>th</sup> St S Suite B  
Fargo ND 58104  
snelsonholter@arthurcompanies.com  
<http://anchoringredients.com>



**Position Types:** Full-time

### **Position Titles & Locations**

Account Management\Customer Service – Fargo, ND

### **Company Description**

Anchor Ingredients sources and supplies ingredients to the food and pet food industries – while delivering a whole lot more. Beginning with a mantra that taking care of our customers is our first priority. Always.

We're experienced industry veterans. We understand our customers and the pressures they face. So we built this company to meet their needs. That means being available, agile and flexible, and putting customers' interests first, knowing that our success depends on theirs. It means continually expanding our footprint with facility acquisitions that ensure consistent supply and quality, without compromise. It means leveraging our partner's origination expertise. It means staying on top of industry trends and anticipating needs. And it means standing behind every ingredient in our broad portfolio.

## **Border States Electric**

Mandi Kurzweg, HR Recruiting Specialist  
105 25th ST N  
Fargo ND 58102  
akurzweg@borderstates.com  
<http://borderstates.com>



**Position Types:** Full-time

### **Position Titles & Locations**

Distribution Leadership Program - Regional, ND

### **Company Description**

#### **Our History**

Border States is a leader in the electrical supply distribution industry with 95 locations in 18 states. Our employee-owners are second to none in delivering top-notch customer service and in demonstrating extra-ordinary people skills. We are one of the largest independent electrical distributors in the United States providing products and services to the construction, industrial and utility industries. Border States has a competitive benefit package and is a 100 percent employee-owned company. Employee-ownership is a significant part of our culture and our success stems from the dedication of our employee-owners. We practice open-book management and our employee-owners are empowered with clearly defined levels of authority to be innovative and decisive, allowing us to respond quickly to the needs of customers. Employee-owners understand their roles in the success of the company and care about customers' needs, which drives our focus on adding value to everything we do. We recognize that not all customers are the same and each has specific requirements. Our employee-owners understand these diverse needs and have the commitment, resourcefulness and flexibility to outperform all others.

## Butler Machinery

Laurie Meyer, HR Director

3401 33<sup>rd</sup> St S

Fargo ND 58104

lauriemeyer@butlermachinery.com

<http://www.butlermachinery.com>



**Position Types:** Full-time

### Position Titles & Locations

Customer Account Manager – Construction - Dickinson, ND

Customer Account Manager – Agriculture – Dickinson, ND

### Company Description

Founded in 1955 in Fargo, North Dakota, third generation family-owned Butler Machinery serves North and South Dakota, along with Clay County, Minnesota. Butler Ag Equipment, a division of Butler Machinery, provides quality ag products for Nebraska.

Butler is proud to offer products and services to support a variety of industries, including construction, agriculture, governmental, demolition and scrap handling, mining, landscaping, power generation and on-highway trucking.

We represent many manufacturers including Caterpillar, AGCO, CLAAS, Drago, Horsch, Killbros, Balzer, Sullair, Mesaba and Trail Kng.

## **Daktronics**

Leah Brink, Corporate Recruiter  
201 Daktronics Dr.  
Brookings SD 57006  
Leah.Brink@daktronics.com  
<http://www.daktronics.com>



**Position Types:** Internship

### **Position Titles & Locations**

Sales Intern - Brookings, SD  
Sales Intern - Phoenix, AZ  
Sales Intern - Houston, TX  
Sales Intern - Charleston, SC  
Sales Intern - St. Louis, MO

### **Company Description**

OUR VISION:

Be the WORLD LEADER at informing and entertaining audiences through dynamic audio and visual communication systems.

Now more than ever, communications technology influences the way we interact, communicate and learn. Some companies design and build products. We develop solutions. We lead the LED video and messaging display industry because we focus on solving our customers' challenges. With the competition for these customers at an all-time high, staying true to our vision is something we strive toward.

We stand behind our promises with quality products and reliable service.

COMPANY PROFILE/OVERVIEW:

Every day, in more than 100 countries around the world, millions of people depend on Daktronics scoring and display systems for information and entertainment. Our displays provide vital travel information in airports and train stations, and along highways. They also tell you the price of gas and advertise store specials as you make your daily commute, and enhance your spectator experience when you're in a sports stadium, whether for a high school sporting event or for your favorite pro sports team.

## Discovery Benefits

Kurtis Karn, Director of Talent Acquisition  
4321 20th Ave. S  
Fargo ND 58103  
kkarn@discoverybenefits.com  
<http://www.discoverybenefits.com>



**Position Types:** Full-time

### **Position Titles & Locations**

Sales Associate - Fargo, ND  
Marketing Coordinator - Fargo, ND

### **Company Description**

"We're a national leader in benefits administration, simplifying the benefits process for our clients with cutting-edge technology and trained experts dedicated to providing superior customer service.

Discovery Benefits is transforming the complexity of employee benefits administration with innovative solutions and extraordinary customer service delivered by empowered and knowledgeable employees.

Who are our clients?

They're people across all 50 states.

They're consultants, connecting us to the employers who want to simplify the benefits process.

They're employers, looking for help with the benefits administration process so their time is free to work on other aspects of their jobs.

They're employees, hoping to make the most out of their benefits packages so they can bring home more of their paychecks.

And they're partners, collaborating with us to keep the whole process moving smoothly.

No matter who the client is, we're determined to create value for them, leaving them saying, "My life is easier now that Discovery Benefits is in it."

## **Doosan Bobcat Company**

Ashley Smoley, University Relationship Representative  
1854 NDSU Research Circle  
Fargo ND 58102  
ashley.smoley@doosan.com  
<http://www.doosaninfracorecareers.com/>



**Position Types:** Internship

### **Position Titles & Locations**

Sales and Marketing Co-op - West Fargo, ND

### **Company Description**

Bobcat Company is a leading global provider of compact equipment and attachments for the construction, rental, agriculture, landscaping, and industrial markets. We strive to empower our customers to do their jobs more efficiently and effectively. We're North Dakota's largest manufacturer, with the most extensive compact equipment distribution network in the world.

Bobcat Company set roots in 1947 as Melroe Manufacturing Company, because hearty souls on the Northern Plains were not satisfied with doing things the way they had always been done. Throughout the past seven decades, our company and employees have symbolized the innovative spirit, tenacity and personal pride necessary to be successful.

Today, we have approximately 1,000 independent dealers in more than 100 countries worldwide, serving our customers through more than 3,000 sales specialists. Known for being dedicated to customers, Bobcat Company and its dealers provide outstanding customer service for long, reliable equipment performance.

## Farmers Business Network

Kasha Fritsch, Recruiting & Development Specialist  
6009 S Sharon Ave  
Sioux Falls SD 57110  
kfritsch@farmersbusinessnetwork.com  
<http://www.farmersbusinessnetwork.com/>



**Position Types:** Full-time

### Position Titles & Locations

Sales Development Representative - Sioux Falls, SD

### Company Description

What do you get when you cross the best of Silicon Valley innovation with farming and rural values? Farmer's Business Network, Inc.!

We are proudly Farmers First<sup>SM</sup>. Created by farmers, for farmers, Farmers Business Network<sup>SM</sup> (FBN<sup>SM</sup>) is an independent and unbiased farmer-to-farmer network of thousands of American farms. By enabling thousands of farmers to work together, anonymously and securely to democratize information, the FBN network is helping farmers level the playing field and put power back in farmers' hands.

How Does the FBN Network<sup>SM</sup> Work?

FBN Analytics integrate agronomic data -- from millions of acres and any brand of precision equipment -- into a common analytics system to provide our members incredible insights about their farms. FBN Analytics use the power of machine learning and big data to help our farmers make better decisions, manage risk, and increase profitability.

The FBN Direct and FBN Finance services bring competition, price transparency, and better access on hundreds of ag chemical products and farm financing - helping our members immediately save thousands of dollars.

Farmer's Business Network is a well-funded, dynamic, and innovative company that offers competitive compensation and benefits. If you're excited about making a difference in the lives of thousands of farmers, take a look at our current openings. We look forward hearing from you!

## Fastenal Company

Todd Burow, District Sales Manager  
3215 Main Ave  
Suite A  
Fargo ND 58102  
tburow@fastenal.com  
<http://www.fastenal.com>



**Position Types:** Full-time, Internship

### Position Titles & Locations

FT Sales Associate - Fargo, ND  
PT Sales Associate - Fargo, ND  
PT Intern - Fargo, ND

### Company Description

"The Fastenal Company would like to invite ambitious, hard-working individuals to apply for the position of Part-Time or Full-Time Sales Associate . Applicants should be able to bring new ideas and improvements to business practices, work well both independently and as part of a team, and show respect to co-workers, customers, vendors, and visitors in the workplace while demonstrating Fastenal's core values of Ambition, Innovation, Integrity, and Teamwork.

### OVERVIEW:

Working as Sales Associate , you will have the opportunity to balance formal training with real-world experience running a store and working with customers. It's a great way to learn the ropes of our fast-paced industry.

### TRAINING PROGRAM:

The training experience includes hands-on, on-line, and classroom training offered through our corporate university. The training program for current employees who are promoted into these positions will vary based on prior experience with the company.

### RESPONSIBILITIES:

The duties and responsibilities of this position include, but are not limited to:

- Assisting with sales and customer service
- Managing inventory
- Placing and fulfilling orders
- Performing local sales calls and deliveries with a company vehicle

## Ferguson Enterprises

Taylor Minter, Talent Management Coordinator  
12500 Jefferson Ave  
Newport News VA 23602  
taylor.minter@ferguson.com  
<http://www.ferguson.com/careers>



**Position Types:** Full-time

### **Position Titles & Locations**

Sales Trainee Program - Various  
Credit Trainee Program - Various  
Logistics Trainee Program - Various  
Outside Sales Trainee Program - Various

### **Company Description**

Ferguson raises the bar for industry standards as the top-rated wholesale supplier of commercial and residential plumbing supplies. However, our expertise goes beyond plumbing. We are a diverse distributor that spans multiple businesses including HVAC/R, waterworks and industrial. In the past 63 years, we've grown from a local distributor to a \$13 billion dollar company with more than 1,400 locations and over 22,000 associates nationwide. We pride ourselves on delivering world-class service and our customers know that "Nobody expects more from us than we do" is more than just a tagline to Ferguson associates. It's a cultural belief that is demonstrated every day through exceptional customer service, product selection and industry knowledge.

## Graybar

Mark Wentz, Branch Manager  
2805 Third Avenue North  
Fargo ND 58102  
mark.wentz@graybar.com  
<http://www.Graybar.com>



**Position Types:** Full-time

### **Position Titles & Locations**

Inside Sales Representative - Grand Forks, ND  
Outside Sales Representative - Bismarck, ND  
Outside Sales Representative - Minneapolis, MN

### **Company Description**

"With 8,300 employees in more than 260 locations across North America including Canada and Puerto Rico, Graybar is a national company with local career opportunities.

As a leading distributor of high-quality electrical, communications and data networking products, Graybar has a long tradition of providing employees with comprehensive benefits and opportunities to learn and grow. Whether you are just starting your career or have years of experience, you will be proud to work for a profitable and thriving employee-owned company.

If you want to work for a Fortune 500 company that is admired for its financial stability, innovation and management quality, we encourage you to take a few minutes and explore our career opportunities and experience the Graybar Advantage"

## Hormel Foods

Kathy Volker, Campus Recruiting Coordinator  
1 Hormel Place  
Austin, MN 55912  
hormelfoodsrecruitingteam@hormel.com  
<http://www.hormelfoods.com/careers>



**Position Types:** Full-time, Internship

### **Position Titles & Locations**

Consumer Product Sales Internship - Nationwide, Various

### **Company Description**

Inspired People. Inspired Food.™

Established in 1891, Hormel Foods Corporation is a \$9.3 billion Fortune 500 company based in Austin, Minn. Founded upon a commitment to the highest standards of food safety and product quality, Hormel Foods continues to expand as a global maker and marketer of consumer-branded foods. Even after 125 years, Hormel Foods follows the vision of its founder to “Originate, don’t imitate,” and seeks out people who make that a reality. Employees at Hormel Foods are highly regarded as some of the best and brightest in the industry. A career with Hormel Foods means joining a team of more than 20,000 people dedicated to inspiring each other and bettering food for all. Learn more at [www.hormelfoods.com](http://www.hormelfoods.com).

## **Hub International Insurance**

Wayne Dauwen, Chief Operations Officer  
520 Main Ave, Ste 800  
Fargo, ND 58103  
wayne.dauwen@hubinternational.com  
<http://hubinternational.com>



**Position Types:** Full-time

### **Position Titles & Locations**

Associate Marketing Manager – Fargo, ND  
Associate Marketing Manager - Personal Lines – Fargo, ND  
Inside Sales Executive – Fargo, ND  
Sales Executive – Bismarck, ND

### **Company Description**

HUB International offers property and casualty, life and health, employee benefits, & risk management solutions. At HUB, we are a team of entrepreneurs. We believe in empowering our clients, and we do so by protecting businesses and individuals in our local communities. We help businesses evaluate their risks and develop solutions tailored to their needs. We believe in empowering our employees. As a global firm, we offer employees resources in both technology and industry expertise, but we still maintain the local flavor of our offices. Our structure enables our teams to maintain their own unique, regional culture.

## Lifetouch National School Studios

Brian Tulibaski, Brian Tulibaski  
15 South 21st Street  
Suite 204  
Fargo, ND 58103  
btulibaski@lifetouch.com  
<http://lifetouch.com>



**Position Types:** Full-time, Internship

### **Position Titles & Locations**

Management Trainee - Fargo, ND  
Marketing Intern - Fargo, ND  
Sales Intern - Fargo, ND  
Sales Management Intern - Fargo, ND

### **Company Description**

For 80 years, Lifetouch has been the professional photography choice for schools and families. Headquartered in Eden Prairie, Minn., the enterprise is organized around four primary business units operating in local communities across North America.

Built on the tradition of "Picture Day," Lifetouch National School Studios captures smiling faces, kindergarten through high school graduation. Product lines include sports, events, seniors and yearbooks.

Lifetouch Portrait Studios leads the company's retail presence with studios hosted by national retailers and stand-alone facilities. Award-winning photographers represent Lifetouch in Cilento Photography studios, Target Portrait Studios and JCPenney Portraits.

Lifetouch Church Directories and Portraits connects church membership through family photography and printed and online pictorial directories.

Lifetouch Preschool is the preferred provider of infant and toddler photography from coast to coast.

In schools across North America, Lifetouch annually records the smiling faces of students and educators. But Lifetouch is also there to support educational leaders at national and local levels, serving as official photographers, documenting association events throughout the year.

Our national education partners include AASA, The School Superintendents Association; National Association of Elementary School Principals; National Association Secondary School Principals; National School Boards Association and National PTA.

## **Marco**

Andrea Hagberg, Talent Acquisition Specialist  
4510 Heatherwood Road  
St. Cloud, MN 56301  
andrea.hagberg@marconet.com  
<http://www.marconet.com>



**Position Types:** Full-time

### **Position Titles & Locations**

Outside Sales Representative - Bismarck, ND  
Outside Sales Representative - Dickinson, ND  
Outside Sales Representative - St. Louis Park, MN  
Outside Sales Representative - Sioux City, SD  
Outside Sales Representative - Rapid City, SD

### **Company Description**

Marco is one of the top five technology providers in the nation, serving over 31,000 customers throughout the Upper Midwest and nationally with offices in Minnesota, Wisconsin, North Dakota, South Dakota, Nebraska, Illinois, Iowa and Missouri. We specialize in business IT services, hosted/cloud services, managed services, telecom carrier consulting services, copiers/printers, phone systems, document management and audio/video systems.

## Onsharp

Jacob Dahl, Director of Business Development  
2000 44th St S, Suite 101  
Fargo, ND 58103  
jacob.dahl@onsharp.com  
<https://www.onsharp.com/>



**Position Types:** Full-time, Internship

### **Position Titles & Locations**

Digital Marketing Intern - Fargo, ND  
Business Development Manager - Fargo, ND  
Business Development Representative - Fargo, ND  
Business Development Rep Intern - Fargo, ND

### **Company Description**

Onsharp is a website technology and digital marketing company focused on building websites, custom apps, and digital marketing strategy.

## **Orion Food Systems**

Anita Mai, HR Coordinator  
2930 W Maple St  
Sioux Falls, SD 57107  
anita.mai@orionfoods.com  
<http://orionfoods.com/>



**Position Types:** Full-time

### **Position Titles & Locations**

Franchise Training Specialist - Minneapolis, MN

### **Company Description**

Quality Products Through Quality People™.

When Orion Food Systems was formed in 1983, we were determined to provide restaurant-quality delivery pizza to consumers on-the-go.

Today, this vision remains strong as over 900 franchisees and licensees continue to serve up the highest quality food—from pizza to Asian-inspired bowls to hand-crafted flatbreads—to customers around the globe.

But it's not just the quality of our food that makes us strong. It's our people who keep us there. From our production team right up to senior management, each and every member of Orion is devoted to your success.

## **PepsiCo**

Monica Krenz, Sr HRM  
4314 20th Ave S  
Fargo, ND 58104  
Monica.Krenz@Pepsico.com  
<http://www.pepsico.com>



**Position Types:** Full-time, Internship

### **Position Titles & Locations**

Sales Associate - Fargo, ND  
Future Leader Sales Intern - TBD, ND

### **Company Description**

PepsiCo offers the world's largest portfolio of billion-dollar food and beverage brands, including 19 different product lines that each generates more than \$1 billion in annual retail sales. Our brands stand for quality and are respected household names, including:

Strategies for Growth:

PepsiCo has several key strategies for long term, sustainable growth, including:

- I Building the company's global macrosnack portfolio
- I Responsibly and profitably growing the company's beverage business
- I Building the company's nutrition business, in dairy, grains, fruits and vegetables
- I Leveraging the company's unique "Power of One" selling model across foods and beverages
- I Delivering on environmental sustainability commitments
- I Strengthening and refreshing the organization to prosper in a changing environment
- I Ensuring prudent, responsible financial management

Performance with Purpose

PepsiCo is committed to Performance with Purpose, which means delivering sustainable growth by investing in a healthier future for people and our planet. As a global food and beverage company with brands that are respected household names, PepsiCo is building a balanced portfolio of enjoyable and wholesome foods and beverages while using innovative methods to consistently reduce the use of energy, water and packaging.

## Sherwin Williams

Ali Solheim, HR Specialist, Recruitment  
12261 Nicollet Ave Suite D  
Burnsville, MN 55337  
ali.m.solheim@sherwin.com  
<http://sherwin-williams.com>



**Position Types:** Full-time, Internship

### **Position Titles & Locations**

Summer Internship 2017 - Various, ND  
Management/Sales Trainee (Entry Level)

### **Company Description**

Founded in 1866, The Sherwin-Williams Company is a global leader in the manufacture, development, distribution, and sale of coatings and related products to professional, industrial, commercial, and retail customers. With 32,000 associates and \$8.76 billion in sales, S-W is the USA's #1 paint and coatings company; #3 in the world. The company manufactures products under well-known brands such as Sherwin-Williams®, Dutch Boy®, Krylon®, Minwax®, Thompson's® Water Seal®, Ronseal™, Becker Acroma™, Sayerlack®, Euronavy®, Altax™ and many more. With global headquarters in Cleveland, Ohio, Sherwin-Williams® branded products are sold exclusively through a chain of more than 4,000 company-operated stores and facilities, while the company's other brands are sold through leading mass merchandisers, home centers, independent paint dealers, hardware stores, automotive retailers, and industrial distributors.

## **United Rentals Inc**

Krystal Donohue, Recruiter  
305 Arundel Corporation Road  
Glen Burnie, MD 21060  
kdonohue@ur.com  
<http://unitedrentals.com>



**Position Types:** Full-time, Internship

### **Position Titles & Locations**

Inside Sales Representative - Various  
Outside Sales Associate - Various  
Internship - Various

### **Company Description**

As North America's largest equipment rental company, with more than 850 stores in the United States and Canada, we serve construction and industrial companies, utilities, municipalities, homeowners, and communities, with the goal of fulfilling customer needs and surpassing expectations.

We go beyond equipment. We are the world's largest fleet of problem solvers, with best-in-class specialty solutions, safety training and 24/7 support to empower your success.

## **WEX Health**

Sarah Sakrison, Recruiter  
700 26th Ave E  
West Fargo, ND 58078  
ssakrison@evolution1.com  
<http://www.wexhealthinc.com>



**Position Types:** Internship

### **Position Titles & Locations**

Marketing Intern - Fargo, ND

### **Company Description**

At WEX Health, we simplify the business of healthcare. We do that through WEX Health Cloud, a cloud-based healthcare financial management platform that drives efficiency for benefit administration technology, consumer engagement, and advanced billing and payments. Our network of partner organizations enables us to deliver our industry-leading and award-winning solution to 200,000 employers and more than 17 million consumers across the United States and Canada. Together we take the complexity out of defined contribution, HSAs, HRAs, FSAs, VEBAs, PRAs, premium billing, public and private health insurance exchanges, COBRA, wellness plans, and transit plans.